## Message Text

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PAGE 01 KUWAIT 01220 011217Z ACTION NEA-10

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**UNCLAS KUWAIT 1220** 

COMMERCE FOR ITA/BED/OED/EID STATE FOR NEA/ARP

E.O. 11652: N/A
TAGS: BBSR, KU
SUBJ: AGENT/DISTRIBUTOR SERVICE: WACO SCAFFOLD & SHORING CO. (ARLINGTON HEIGHTS, ILLINOIS)

1. POST POLLED KUWAIT'S CONTRACTORS' UNION AND CONSTRUCTION MACHINERY SUPPLIERS REGARDING SCAFFOLDING, SHORING AND HYDRAULIC LIFT PLATFORMS WITH THE FOLLOWING RESULTS. ALL THE MAJOR CONTRACTORS OWN THEIR OWN SCAFFOLDING WHICH IS ASSEMBLED AND DISASSEMBLED FROM SITE TO SITE AS WORK PROGRESSES. THEY DO NOT RELY CHIEFLY ON SCAFFOLDING HOWEVER. TOWER CRANES ARE USED EXTENSIVELY DUE TO TIME PRESSURE FROM CONTRACT DEMANDS AND THE LOCAL LABOR SHORTAGE. LARGE INVENTORIES OF SHORING EXIST DUE TO KUWAIT'S ONGOING CONSTRUCTION PROGRAM. THE HYDRAULIC LIFT PLATFORMS WERE FOUND INTERESTING, BUT GIVEN THE NATURE OF THE CONSTRUCTION MARKET IN KUWAIT FEW THOUGH THEM TO BE OF SIGNIFICANT USE TO THEIR OPERATIONS.

2. IT IS OUR EVALUATION THAT THE MARKET IS ALREADY WELL SUPPLED IN THOSE PRODUCT LINES AVAILABLE FROM WACO. THE COMPANY SHOULD BE SO INFORMED. IN THE MEANTIME, WE WILL REMAIN ALERT TO POSSIBLE CHANGES IN THE MARKET AND LOCAL FIRM ATTITUDES AND WILL INFORM COMMERCE OF ANY UNCLASSIFIED

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INTEREST SUBSEQUENTLY EXPRESSED BY KUWAITI FIRMS. MAESTRONE

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NNN

## Message Attributes

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**Current Classification: UNCLASSIFIED** 

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TAGS: BBSR, KU To: COM

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